



Ken Wilson Meats

Ready for Monday. Ready for What's Next.



In a fast-moving industry where timing matters, Ken Wilson Meats partnered with Fujitsu to modernise its operations, streamline access to business-critical information, reduce risk, and create an AI-ready cloud platform.

Challenge

Legacy systems were approaching end of support, limiting flexibility and requiring on-premises infrastructure. Ken Wilson Meats needed a modern platform to support future growth.

Solution

Fujitsu migrated Ken Wilson Meats from Dynamics NAV to Microsoft Dynamics 365 Business Central and MeatPro Cloud, combining industry expertise with a modern SaaS platform.

Outcomes

- Better visibility across the business
- Improved decision making with faster access to information
- Cloud platform positioned to leverage Microsoft Copilot, analytics and workflow automation
- Platform ready to support future growth

"It all comes down to trust and relationships. Fujitsu knows our business and, when there is a problem, they get onto it and sort it."

Roy Zeier, Procurement and Operations Manager, Ken Wilson Meats

Industry:
Food Manufacturing

Location:
New Zealand

Website:
kenwilsonmeats.co.nz

About the customer

Ken Wilson Meats is a Wellington-based New Zealand meat wholesaler and procurement business within the Preston Corp Group. The company supplies beef, lamb, pork, smallgoods, and branded meat products to wholesale, retail, supermarket, and food service customers across New Zealand.



48 hours

From cutover to go-live

Information drives every decision

New Zealand's meat industry moves quickly. For Ken Wilson Meats, having accurate, timely information across inventory, procurement, sales, and finance is essential to making sound decisions and responding to changing market conditions.

The company had relied successfully on earlier generations of ERP technology for many years. However, support for its existing platform was coming to an end, while maintaining on-premises infrastructure was becoming increasingly restrictive.

Ken Wilson Meats needed to reduce its dependence on local servers, give employees greater flexibility, and move to a system that could develop alongside the business.

For Procurement and Operations Manager Roy Zeier, the goal was clear: give employees the information they needed to make better decisions, wherever they were working.

A trusted partnership built on industry expertise

When the time came to modernise, Ken Wilson Meats chose to continue its long-standing relationship with Fujitsu.

The company valued Fujitsu's understanding of both its business and the wider New Zealand meat industry. That experience helped the project team address the operational requirements and sector-specific challenges involved in the migration.

The new solution combines Microsoft Dynamics 365 Business Central with MeatPro Cloud, which provides functionality designed specifically for meat-processing businesses. Together, the platforms support Ken Wilson Meats' operational and financial processes within a modern cloud environment.

The project was delivered collaboratively, covering discovery, testing, user training, and data migration. Regular communication and rapid issue resolution helped build confidence throughout the implementation and kept the transition on track.

Ready for what's next

The clearest test came after go-live.

Following a Saturday cutover, employees returned on Monday and continued working as usual. Core processes remained available, allowing the business to maintain momentum from the start.

"We changed over on the Saturday. Monday morning, business was just going on as normal," said Roy Zeier.

Today, Ken Wilson Meats benefits from faster access to information and a modern cloud platform built for the future. With a strong digital foundation in place, the company is ready to embrace AI, analytics and automation while adapting to new opportunities.

In a fast-moving industry, that's what being ready for Monday morning really means.

Customer:



Fujitsu

references@fujitsu.com

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October 2026