FUJITSU

GK Software

Retail protection reinvented

GK Software partnered with Fujitsu and XM Cyber to transform its security approach. By focusing on attack choke points and proactive prevention, the team reduced threat response time and ensured continuous protection for global retail customers.

Challenge
As GK Software's business expands alongside the evolving landscape of global retail, the challenges from increasingly sophisticated cyber threats grow as well.

Solution
Fujitsu and XM Cyber delivered strategic intelligence and attack-path modeling, enabling GK Software to eliminate vulnerabilities before exploitation.

Outcomes
- Reduced threat response window to near zero
- Improved visibility of critical assets and network gaps
- Compliance readiness and stronger governance

"Together with Fujitsu and XM Cyber, we are able to proactively prevent threats before they occur."

Jan Tauchnitz, Manager Network and Infrastructure Security, GK Software

3 months
start of onboarding to full value realization

9/10
customer satisfaction rating

Strategic partnership in action

GK Software partnered with Fujitsu and XM Cyber to implement a hybrid security service. By deploying the XM Cyber platform and leveraging Fujitsu's expertise, the team gained strategic intelligence and visualization to identify and eliminate attack choke points before exploitation. Real-world attack simulations provided clarity on critical assets and entry points, enabling proactive prevention rather than reactive remediation. This approach allowed GK Software to move beyond high CVSS (Common Vulnerability Scoring System) scores and focus on the exposures that matter most.

Confidence through compliance

Resources were prioritized for the exposures that offered the fastest path to critical assets, ensuring maximum impact. Objective data from XM Cyber supported compliance with ISO 27001 and SOC 2 standards, strengthening governance and risk management. The implementation was completed in just three months, supported by weekly technical consultant meetings during rollout. GK Software rated its satisfaction with the solution and support at 9 out of 10, citing proactive communication and smooth execution as key success factors.

Through its partnership with Fujitsu and XM Cyber, GK Software has established itself as a highly secure partner for global operations. By focusing on choke points and considering the entire threat landscape, the company guarantees proactive protection and a demonstrably stronger security posture against evolving threats.

Customer:

GK
a Fujitsu company

in collaboration with:

XM Cyber

Fujitsu

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