

|                  |                   | ISIC Industry classification |               | Impact drivers |                |                    |                    |                 |                |                    |                    |                 |                    |                    |                    |                 |                |                    |                    | Supply services |                    |                    |                    | Adjustment services |                |                    |                    |                 |    |    |     |     |     |     |     |     |                 |     |     | Cultural services |  |  |
|------------------|-------------------|------------------------------|---------------|----------------|----------------|--------------------|--------------------|-----------------|----------------|--------------------|--------------------|-----------------|--------------------|--------------------|--------------------|-----------------|----------------|--------------------|--------------------|-----------------|--------------------|--------------------|--------------------|---------------------|----------------|--------------------|--------------------|-----------------|----|----|-----|-----|-----|-----|-----|-----|-----------------|-----|-----|-------------------|--|--|
| Business segment | VC position       | ISIC Unique code             | ISIC Section  | Area of focus  | Area of impact |                    |                    |                 |                |                    |                    |                 | Area of regulation |                    |                    |                 |                |                    |                    |                 | Area of adjustment |                    |                    |                     |                |                    |                    |                 |    |    |     |     |     |     |     |     | Area of culture |     |     |                   |  |  |
|                  |                   |                              |               |                | Area of impact | Area of regulation | Area of adjustment | Area of culture | Area of impact | Area of regulation | Area of adjustment | Area of culture | Area of impact     | Area of regulation | Area of adjustment | Area of culture | Area of impact | Area of regulation | Area of adjustment | Area of culture | Area of impact     | Area of regulation | Area of adjustment | Area of culture     | Area of impact | Area of regulation | Area of adjustment | Area of culture |    |    |     |     |     |     |     |     |                 |     |     |                   |  |  |
| Services         | Direct operations | J_58_582                     | ICT           | M              | N/A            | N/A                | L                  | N/A             | N/A            | L                  | VL                 | N/A             | L                  | VL                 | L                  | N/A             | N/A            | N/A                | VL                 | N/A             | VL                 | VL                 | L                  | N/A                 | N/A            | VL                 | N/A                | VL              | VL | VL | N/A | N/A | VL  | N/A | N/A | N/A | N/A             |     |     |                   |  |  |
| Services         | Direct operations | J_61_619                     | ICT           | VL             | N/A            | M                  | VL                 | N/A             | N/A            | L                  | VL                 | N/A             | L                  | VL                 | L                  | N/A             | N/A            | N/A                | VL                 | N/A             | VL                 | VL                 | L                  | N/A                 | N/A            | L                  | N/A                | VL              | VL | VL | VL  | N/A | N/A | VL  | N/A | N/A | N/A             | N/A |     |                   |  |  |
| Services         | Direct operations | J_62_620                     | ICT           | M              | N/A            | N/A                | L                  | N/A             | N/A            | L                  | VL                 | N/A             | L                  | VL                 | M                  | N/A             | N/A            | N/A                | VL                 | N/A             | VL                 | VL                 | L                  | N/A                 | N/A            | VL                 | N/A                | VL              | VL | VL | VL  | N/A | N/A | VL  | N/A | N/A | N/A             | N/A |     |                   |  |  |
| Services         | Direct operations | J_63_631                     | ICT           | M              | N/A            | VL                 | L                  | N/A             | N/A            | L                  | VL                 | N/A             | ND                 | VL                 | M                  | N/A             | N/A            | N/A                | VL                 | N/A             | VL                 | VL                 | L                  | L                   | N/A            | VL                 | N/A                | VL              | VL | VL | VL  | N/A | N/A | VL  | N/A | N/A | N/A             | N/A |     |                   |  |  |
| Services         | Direct operations | J_63_639                     | ICT           | M              | N/A            | N/A                | L                  | N/A             | N/A            | VL                 | VL                 | N/A             | ND                 | L                  | L                  | N/A             | N/A            | N/A                | VL                 | N/A             | VL                 | VL                 | L                  | N/A                 | N/A            | VL                 | N/A                | VL              | VL | VL | VL  | N/A | N/A | N/A | N/A | N/A | N/A             | N/A |     |                   |  |  |
| Hardware         | Direct operations | C_25_259                     | Manufacturing | L              | N/A            | N/A                | M                  | N/A             | N/A            | L                  | L                  | N/A             | VH                 | L                  | M                  | N/A             | N/A            | N/A                | M                  | N/A             | VL                 | N/A                | L                  | N/A                 | N/A            | L                  | M                  | M               | M  | M  | M   | VL  | N/A | N/A | N/A | L   | VL              | N/A | N/A |                   |  |  |
| Hardware         | Direct operations | C_26_261                     | Manufacturing | L              | N/A            | N/A                | L                  | N/A             | N/A            | VL                 | L                  | N/A             | H                  | L                  | M                  | N/A             | N/A            | N/A                | M                  | N/A             | VL                 | VL                 | L                  | VL                  | N/A            | L                  | L                  | M               | M  | M  | M   | VL  | N/A | N/A | N/A | L   | VL              | N/A | N/A |                   |  |  |
| Hardware         | Direct operations | C_26_262                     | Manufacturing | L              | N/A            | N/A                | L                  | N/A             | N/A            | VL                 | L                  | N/A             | H                  | L                  | M                  | N/A             | N/A            | N/A                | L                  | N/A             | VL                 | VL                 | L                  | VL                  | N/A            | L                  | L                  | M               | M  | M  | M   | VL  | N/A | N/A | N/A | L   | VL              | N/A | N/A |                   |  |  |
| Hardware         | Direct operations | C_27_279                     | Manufacturing | L              | N/A            | N/A                | L                  | N/A             | N/A            | VL                 | L                  | N/A             | H                  | L                  | M                  | N/A             | N/A            | N/A                | M                  | N/A             | VL                 | M                  | L                  | VL                  | N/A            | L                  | M                  | M               | M  | M  | M   | VL  | N/A | N/A | ND  | VL  | N/A             | N/A |     |                   |  |  |
| Hardware         | Direct operations | C_33_331                     | Manufacturing | L              | N/A            | L                  | M                  | N/A             | N/A            | L                  | M                  | N/A             | M                  | L                  | M                  | N/A             | N/A            | N/A                | M                  | N/A             | VL                 | VL                 | L                  | VL                  | N/A            | L                  | ND                 | N/A             | M  | M  | M   | VL  | N/A | N/A | N/A | L   | VL              | N/A | N/A |                   |  |  |